

MILLIMAN REPORT

# An analysis of supplemental benefit prevalence in Medicare Advantage plans

With a focus on home-delivered meals

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*Commissioned by Purfoods LLC (dba Mom's Meals)*



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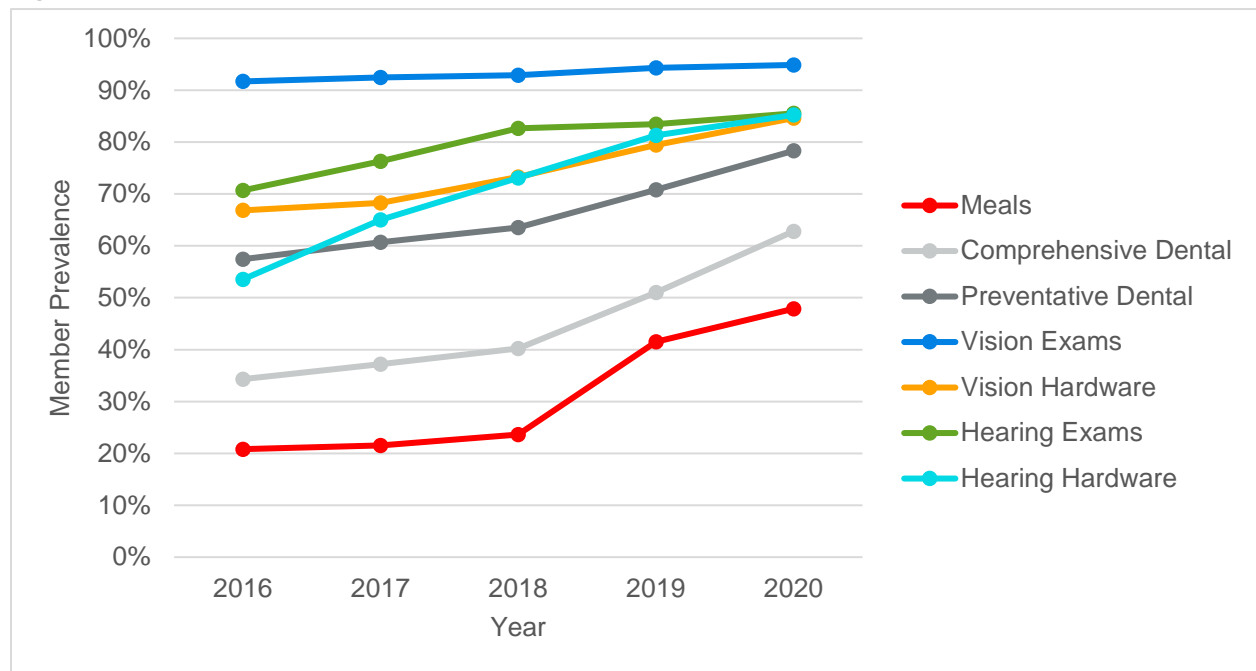
## I. RESULTS

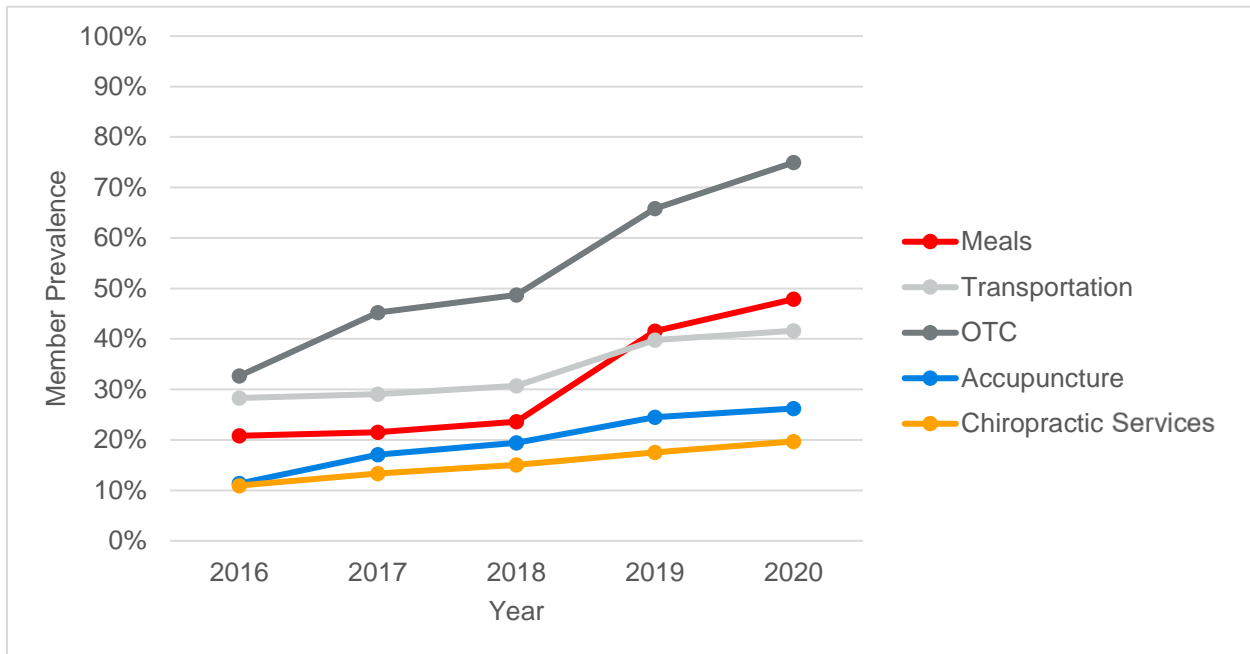
Medicare Advantage (MA) plan supplemental benefits have significantly increased in prevalence between 2016 and 2020. Some of the benefits that have been common for many years, such as dental, vision, and hearing, are nearing 80% to 90% prevalence and are almost ubiquitous in the market. A number of other benefits, such as home-delivered meals, which have only recently been introduced, have significantly increased in prevalence. Mom’s Meals, a vendor providing home-delivered meals as a service for Medicare Advantage plans, engaged Milliman to conduct this analysis.

Using the 2020 Milliman Medicare Advantage Competitive Value Added Tool (Milliman MACVAT®), we conducted an analysis of supplemental benefit offerings by year. The results of that analysis are presented as line graphs showing the percentage of MA beneficiaries who are enrolled in plans that offer select supplemental benefits.

We divided the benefits in this analysis into two charts to enhance readability. The chart in Figure 1 shows the prevalence of meal delivery, dental, vision, and hearing benefits, while the chart in Figure 2 shows the prevalence of meals, non-emergency medical transportation, over-the-counter (OTC) benefit, acupuncture, and chiropractic services. Both charts represent the nationwide MA individual market, excluding the Program of All-Inclusive Care for the Elderly (PACE), Medicare-Medicaid plans, Medical Savings Account (MSA) plans, and Cost plans.

**Figure 1: Prevalence of Select Benefits**



**Figure 2: Prevalence of Select Benefits**

Meal benefit prevalence increased significantly in 2019 and continues to grow in 2020, nationwide. While dental, vision, and hearing benefits remain very popular, meals saw the largest increase of any benefit from 2018 to 2019 in the number of members in a plan with the benefit. Other recently increasing benefits in popularity include comprehensive dental and OTC benefits. Over the last five years, only meals, OTC benefits, comprehensive dental, and (from 2016 to 2017) hearing hardware have seen year-over-year double-digit increases in the percentage of members enrolled in plans with coverage.

We also provide a series of attached charts in the Appendix that show the same information by plan cohorts, plan type, plan size, state, Medicare star rating, and for profit status. Generally, the trends across cohorts are similar to the nationwide results, though some groups of plans have more or less overall prevalence of supplemental benefits in general. For some cohorts (such as plans with a 5.0 Medicare star rating), there is a large change in the hearing exam benefit, which is driven by a change in the composition of the cohort for that year.

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## II. METHODOLOGY

In performing this analysis, we relied on the 2020 Milliman MACVAT. The MACVAT contains comprehensive MA plan details and benefit offerings for 2016 through 2020. The MACVAT uses publicly available data released by the Centers for Medicare and Medicaid Services (CMS) that is summarized into a user-friendly format. We used the February membership from each applicable year (2016 through 2019), with the exception of 2020, for which we used the September 2019 membership, cross-walked to the 2020 plans.

Figures 1 and 2 are contained in the Appendix, along with additional charts with different population and plan data underlying the charts. These population/plan splits include the following groupings:

- All plans (as displayed above).
- Split by plan type: Non-special needs plan (SNP) health maintenance organization (HMO), non-SNP preferred provider organization (PPO), non-SNP private fee-for-service (PFFS), and SNP.
- Split by plan size:
  - Small (up to 20,000 members)
  - Medium (above 20,000 members but below 250,000 members)
  - Large (above 250,000 members)
- Split by state (excluding Alaska, including the District of Columbia and Puerto Rico)
- Split by Medicare star rating
  - Below 2.5
  - 3.0 to 5.0, by 0.5 increments
  - Low enrollment and new contract
- Split by business model (for profit and nonprofit)

Each cohort is independent of the others. For example, the split by plan size includes all plan types.

### III. CAVEATS AND LIMITATIONS

This report was prepared on behalf of Purfoods LLC (dba Mom's Meals). The information in this report is designed to provide insights in supplemental benefit prevalence to benchmark meal benefits against other supplemental benefits in the Medicare Advantage market. It may not be appropriate, and should not be used, for other purposes.

In completing this analysis, we relied on published information from CMS. We did not audit this information, but we did review this information for general reasonableness.

The material in this report represents the opinion of the author and is not representative of the views of Milliman. As such, Milliman is not advocating for, or endorsing, any specific views in this report related to meals benefits or other supplemental benefits.

Guidelines issued by the American Academy of Actuaries require actuaries to include their professional qualifications in all actuarial communications. Adam Barnhart is a Consulting Actuary for Milliman. He is a member of the American Academy of Actuaries and meets the Qualification Standards to render the actuarial opinion contained herein.

# APPENDIX

## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

By Plan Type and Organization Size

### All Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	34%	37%	40%	51%	63%
Preventative Dental	57%	61%	64%	71%	78%
Vision Exams	92%	92%	93%	94%	95%
Vision Hardware	67%	68%	73%	79%	85%
Hearing Exams	71%	76%	83%	83%	86%
Hearing Hardware	54%	65%	73%	81%	85%
Meals	21%	22%	24%	42%	48%
Transportation	28%	29%	31%	40%	42%
OTC	33%	45%	49%	66%	75%
Acupuncture	11%	17%	19%	24%	26%
Chiropractic Services	11%	13%	15%	18%	20%

### Non-SNP HMO Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	25%	28%	32%	45%	58%
Preventative Dental	53%	57%	60%	68%	77%
Vision Exams	94%	95%	95%	97%	98%
Vision Hardware	71%	71%	76%	83%	89%
Hearing Exams	78%	83%	88%	86%	87%
Hearing Hardware	57%	66%	73%	82%	86%
Meals	17%	17%	19%	34%	39%
Transportation	27%	27%	28%	39%	43%
OTC	24%	41%	44%	65%	75%
Acupuncture	13%	19%	21%	26%	29%
Chiropractic Services	11%	13%	14%	16%	16%

### Non-SNP PPO Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	30%	28%	27%	44%	55%
Preventative Dental	54%	57%	60%	72%	76%
Vision Exams	92%	91%	91%	93%	93%
Vision Hardware	51%	48%	54%	65%	68%
Hearing Exams	51%	58%	71%	80%	83%
Hearing Hardware	39%	54%	68%	80%	85%
Meals	31%	31%	29%	48%	52%
Transportation	5%	4%	5%	11%	8%
OTC	34%	37%	38%	50%	60%
Acupuncture	1%	2%	2%	7%	8%
Chiropractic Services	6%	6%	6%	8%	9%

### Non-SNP PFFS Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	14%	20%	14%	14%	7%
Preventative Dental	17%	23%	18%	18%	27%
Vision Exams	67%	61%	58%	56%	53%
Vision Hardware	2%	1%	1%	0%	0%
Hearing Exams	33%	46%	54%	62%	70%
Hearing Hardware	1%	13%	21%	31%	42%
Meals	61%	61%	60%	62%	64%
Transportation	0%	0%	0%	0%	0%
OTC	60%	58%	36%	36%	38%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

### SNP Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	81%	88%	89%	84%	90%
Preventative Dental	83%	85%	85%	82%	88%
Vision Exams	83%	89%	89%	88%	88%
Vision Hardware	81%	92%	94%	93%	94%
Hearing Exams	74%	81%	83%	82%	84%
Hearing Hardware	68%	81%	83%	84%	86%
Meals	18%	24%	32%	59%	71%
Transportation	70%	75%	80%	86%	85%
OTC	61%	74%	83%	92%	95%
Acupuncture	21%	31%	38%	43%	41%
Chiropractic Services	19%	25%	33%	37%	45%

### Small Parent Organizations

	2016	2017	2018	2019	2020
Comprehensive Dental	30%	37%	41%	45%	63%
Preventative Dental	54%	57%	59%	66%	77%
Vision Exams	75%	80%	77%	80%	81%
Vision Hardware	70%	79%	78%	88%	89%
Hearing Exams	46%	53%	57%	70%	76%
Hearing Hardware	33%	45%	50%	68%	73%
Meals	4%	6%	8%	16%	35%
Transportation	23%	28%	31%	36%	45%
OTC	31%	33%	37%	43%	68%
Acupuncture	17%	19%	23%	27%	34%
Chiropractic Services	12%	13%	16%	21%	25%

### Medium Parent Organizations

	2016	2017	2018	2019	2020
Comprehensive Dental	29%	30%	35%	44%	60%
Preventative Dental	55%	61%	63%	73%	79%
Vision Exams	84%	83%	85%	90%	93%
Vision Hardware	66%	69%	75%	77%	85%
Hearing Exams	63%	67%	71%	76%	81%
Hearing Hardware	41%	55%	63%	72%	84%
Meals	3%	6%	6%	14%	24%
Transportation	29%	31%	32%	36%	43%
OTC	12%	20%	26%	40%	59%
Acupuncture	13%	20%	25%	29%	35%
Chiropractic Services	22%	25%	29%	32%	34%

### Large Parent Organizations

	2016	2017	2018	2019	2020
Comprehensive Dental	37%	40%	42%	54%	64%
Preventative Dental	59%	61%	64%	70%	78%
Vision Exams	96%	97%	97%	97%	96%
Vision Hardware	67%	67%	72%	80%	84%
Hearing Exams	76%	82%	89%	87%	88%
Hearing Hardware	61%	71%	78%	86%	86%
Meals	30%	29%	32%	53%	58%
Transportation	28%	28%	30%	42%	41%
OTC	43%	57%	58%	77%	81%
Acupuncture	10%	16%	17%	23%	22%
Chiropractic Services	6%	8%	9%	12%	14%



## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

By Star Rating and Profit Status

### 2.5 or Lower Star Rating Plans

	2016	2017	2018	2019	2020
Comprehensive Dental	67%	92%	96%	53%	52%
Preventative Dental	82%	99%	93%	80%	57%
Vision Exams	86%	93%	95%	82%	62%
Vision Hardware	83%	93%	95%	83%	52%
Hearing Exams	85%	74%	85%	92%	56%
Hearing Hardware	83%	85%	92%	92%	62%
Meals	1%	0%	13%	25%	41%
Transportation	50%	42%	61%	33%	36%
OTC	47%	80%	92%	54%	80%
Acupuncture	8%	0%	27%	30%	16%
Chiropractic Services	3%	0%	34%	15%	9%

### 3.0 Star Rating Plans

	2016	2017	2018	2019	2020
Comprehensive Dental	53%	56%	69%	48%	46%
Preventative Dental	82%	78%	74%	75%	80%
Vision Exams	96%	87%	92%	92%	92%
Vision Hardware	76%	75%	81%	75%	71%
Hearing Exams	90%	79%	70%	80%	84%
Hearing Hardware	76%	78%	69%	79%	82%
Meals	2%	4%	6%	47%	32%
Transportation	36%	39%	48%	44%	30%
OTC	35%	39%	59%	57%	53%
Acupuncture	9%	19%	25%	15%	20%
Chiropractic Services	13%	21%	20%	7%	6%

### 3.5 Star Rating Plans

	2016	2017	2018	2019	2020
Comprehensive Dental	33%	47%	38%	52%	59%
Preventative Dental	53%	69%	59%	68%	79%
Vision Exams	88%	94%	87%	94%	94%
Vision Hardware	62%	62%	57%	68%	80%
Hearing Exams	72%	74%	80%	87%	87%
Hearing Hardware	60%	71%	72%	83%	86%
Meals	5%	27%	31%	41%	54%
Transportation	26%	27%	25%	40%	43%
OTC	21%	56%	49%	59%	72%
Acupuncture	14%	17%	8%	28%	26%
Chiropractic Services	12%	12%	10%	14%	21%

### 4.0 Star Rating Plans

	2016	2017	2018	2019	2020
Comprehensive Dental	36%	46%	50%	56%	68%
Preventative Dental	56%	58%	71%	79%	81%
Vision Exams	94%	92%	93%	95%	95%
Vision Hardware	68%	69%	79%	83%	85%
Hearing Exams	65%	75%	84%	87%	90%
Hearing Hardware	56%	66%	81%	86%	90%
Meals	37%	30%	35%	51%	55%
Transportation	29%	34%	34%	39%	34%
OTC	40%	53%	57%	69%	77%
Acupuncture	5%	15%	20%	15%	16%
Chiropractic Services	10%	10%	16%	17%	15%

### 4.5 Star Rating Plans

	2016	2017	2018	2019	2020
Comprehensive Dental	29%	20%	26%	51%	68%
Preventative Dental	64%	63%	63%	69%	85%
Vision Exams	89%	92%	96%	92%	96%
Vision Hardware	57%	63%	69%	79%	90%
Hearing Exams	63%	75%	81%	88%	95%
Hearing Hardware	44%	68%	73%	86%	95%
Meals	26%	17%	10%	32%	42%
Transportation	28%	27%	31%	53%	63%
OTC	37%	41%	42%	65%	76%
Acupuncture	2%	5%	9%	31%	31%
Chiropractic Services	12%	18%	18%	24%	30%

### 5.0 Star Rating Plans

	2016	2017	2018	2019	2020
Comprehensive Dental	19%	11%	14%	17%	42%
Preventative Dental	23%	20%	22%	25%	43%
Vision Exams	100%	100%	99%	100%	99%
Vision Hardware	84%	84%	87%	89%	95%
Hearing Exams	92%	96%	99%	36%	38%
Hearing Hardware	17%	18%	32%	35%	41%
Meals	8%	0%	3%	8%	24%
Transportation	15%	6%	12%	11%	29%
OTC	10%	0%	11%	70%	85%
Acupuncture	65%	75%	71%	68%	71%
Chiropractic Services	12%	13%	8%	12%	20%

### New Contracts (No Star Rating)

	2016	2017	2018	2019	2020
Comprehensive Dental	32%	27%	42%	57%	82%
Preventative Dental	59%	70%	77%	87%	94%
Vision Exams	85%	96%	91%	90%	93%
Vision Hardware	74%	83%	78%	86%	91%
Hearing Exams	65%	59%	74%	94%	97%
Hearing Hardware	58%	50%	66%	93%	95%
Meals	8%	23%	18%	43%	62%
Transportation	26%	22%	26%	32%	52%
OTC	32%	30%	48%	66%	89%
Acupuncture	7%	8%	17%	17%	18%
Chiropractic Services	4%	6%	17%	20%	34%

### Low Enrollment Plans (No Star Rating)

	2016	2017	2018	2019	2020
Comprehensive Dental	30%	31%	39%	55%	60%
Preventative Dental	61%	81%	78%	59%	61%
Vision Exams	84%	88%	86%	85%	89%
Vision Hardware	81%	72%	63%	86%	94%
Hearing Exams	54%	70%	69%	58%	61%
Hearing Hardware	52%	73%	74%	62%	61%
Meals	20%	17%	19%	48%	39%
Transportation	38%	28%	41%	33%	29%
OTC	45%	48%	52%	54%	60%
Acupuncture	11%	5%	26%	22%	31%
Chiropractic Services	3%	2%	11%	22%	37%

### For Profit Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	40%	43%	46%	58%	69%
Preventative Dental	63%	65%	68%	74%	82%
Vision Exams	93%	93%	94%	95%	94%
Vision Hardware	65%	66%	72%	79%	83%
Hearing Exams	70%	76%	84%	90%	91%
Hearing Hardware	62%	72%	81%	89%	91%
Meals	27%	27%	30%	52%	58%
Transportation	30%	30%	33%	45%	45%
OTC	41%	56%	60%	73%	80%
Acupuncture	6%	12%	14%	21%	20%
Chiropractic Services	10%	13%	14%	17%	19%

### Non-Profit Enrollees

	2016	2017	2018	2019	2020
Comprehensive Dental	19%	20%	24%	31%	45%
Preventative Dental	44%	50%	51%	61%	67%
Vision Exams	89%	90%	91%	93%	96%
Vision Hardware	71%	74%	76%	79%	88%
Hearing Exams	71%	78%	79%	64%	69%
Hearing Hardware	32%	47%	51%	58%	68%
Meals	3%	6%	6%	11%	19%
Transportation	23%	25%	25%	24%	31%
OTC	10%	15%	16%	43%	61%
Acupuncture	26%	30%	34%	36%	44%
Chiropractic Services	13%	15%	18%	18%	21%

## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

### By State

#### Alabama

	2016	2017	2018	2019	2020
Comprehensive Dental	27%	45%	64%	59%	69%
Preventative Dental	46%	57%	66%	92%	94%
Vision Exams	100%	100%	100%	100%	98%
Vision Hardware	65%	62%	85%	95%	94%
Hearing Exams	57%	79%	85%	95%	93%
Hearing Hardware	39%	61%	68%	78%	78%
Meals	21%	21%	20%	34%	34%
Transportation	21%	19%	21%	45%	46%
OTC	34%	45%	56%	75%	73%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

#### Arizona

	2016	2017	2018	2019	2020
Comprehensive Dental	25%	27%	29%	33%	42%
Preventative Dental	39%	40%	45%	50%	84%
Vision Exams	77%	79%	85%	97%	98%
Vision Hardware	51%	56%	67%	75%	81%
Hearing Exams	67%	76%	95%	93%	93%
Hearing Hardware	54%	66%	85%	84%	85%
Meals	14%	15%	23%	55%	57%
Transportation	15%	22%	27%	25%	40%
OTC	35%	60%	50%	75%	86%
Acupuncture	0%	0%	3%	13%	14%
Chiropractic Services	18%	27%	32%	30%	30%

#### Arkansas

	2016	2017	2018	2019	2020
Comprehensive Dental	38%	48%	53%	66%	70%
Preventative Dental	68%	79%	83%	88%	96%
Vision Exams	83%	84%	87%	90%	90%
Vision Hardware	42%	48%	61%	82%	84%
Hearing Exams	39%	75%	76%	82%	92%
Hearing Hardware	39%	75%	76%	82%	92%
Meals	36%	33%	32%	57%	57%
Transportation	23%	17%	20%	35%	27%
OTC	49%	56%	56%	65%	68%
Acupuncture	0%	16%	0%	9%	9%
Chiropractic Services	0%	0%	0%	1%	1%

#### California

	2016	2017	2018	2019	2020
Comprehensive Dental	26%	26%	27%	34%	39%
Preventative Dental	29%	28%	30%	36%	43%
Vision Exams	99%	99%	99%	99%	99%
Vision Hardware	89%	91%	94%	95%	97%
Hearing Exams	95%	97%	97%	59%	59%
Hearing Hardware	50%	52%	52%	57%	58%
Meals	9%	9%	9%	10%	13%
Transportation	37%	38%	39%	43%	41%
OTC	11%	18%	19%	74%	78%
Acupuncture	52%	58%	71%	76%	74%
Chiropractic Services	7%	10%	18%	25%	24%

#### Colorado

	2016	2017	2018	2019	2020
Comprehensive Dental	11%	8%	7%	11%	41%
Preventative Dental	31%	28%	27%	26%	57%
Vision Exams	100%	98%	98%	100%	100%
Vision Hardware	78%	82%	82%	84%	97%
Hearing Exams	91%	91%	97%	99%	100%
Hearing Hardware	91%	91%	97%	99%	100%
Meals	15%	15%	17%	19%	20%
Transportation	9%	9%	9%	14%	15%
OTC	18%	53%	34%	38%	41%
Acupuncture	0%	0%	1%	5%	1%
Chiropractic Services	0%	0%	0%	9%	14%

#### Connecticut

	2016	2017	2018	2019	2020
Comprehensive Dental	3%	4%	15%	58%	58%
Preventative Dental	49%	59%	68%	67%	79%
Vision Exams	97%	100%	100%	92%	93%
Vision Hardware	53%	51%	74%	74%	89%
Hearing Exams	93%	96%	97%	90%	92%
Hearing Hardware	57%	67%	79%	77%	80%
Meals	0%	11%	12%	28%	31%
Transportation	9%	6%	6%	12%	15%
OTC	13%	26%	37%	71%	65%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

#### Delaware

	2016	2017	2018	2019	2020
Comprehensive Dental	16%	8%	45%	76%	83%
Preventative Dental	88%	66%	75%	79%	86%
Vision Exams	100%	100%	79%	94%	95%
Vision Hardware	100%	100%	79%	83%	80%
Hearing Exams	87%	81%	75%	98%	98%
Hearing Hardware	87%	81%	75%	98%	98%
Meals	13%	15%	21%	87%	97%
Transportation	16%	15%	17%	14%	34%
OTC	17%	22%	68%	95%	88%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	11%	14%

#### Washington D.C.

	2016	2017	2018	2019	2020
Comprehensive Dental	63%	73%	82%	90%	92%
Preventative Dental	87%	88%	91%	91%	94%
Vision Exams	100%	100%	100%	100%	100%
Vision Hardware	89%	90%	91%	93%	94%
Hearing Exams	30%	20%	16%	12%	11%
Hearing Hardware	30%	20%	16%	12%	11%
Meals	0%	0%	0%	5%	70%
Transportation	74%	79%	81%	63%	94%
OTC	63%	73%	81%	65%	69%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

#### Florida

	2016	2017	2018	2019	2020
Comprehensive Dental	61%	69%	73%	74%	79%
Preventative Dental	77%	79%	81%	86%	89%
Vision Exams	94%	97%	100%	99%	97%
Vision Hardware	79%	79%	80%	81%	81%
Hearing Exams	75%	82%	85%	90%	90%
Hearing Hardware	75%	82%	85%	90%	91%
Meals	33%	38%	36%	45%	48%
Transportation	51%	52%	56%	58%	62%
OTC	57%	63%	74%	80%	86%
Acupuncture	2%	9%	16%	21%	24%
Chiropractic Services	20%	20%	25%	24%	26%

#### Georgia

	2016	2017	2018	2019	2020
Comprehensive Dental	58%	58%	62%	64%	83%
Preventative Dental	70%	81%	81%	85%	86%
Vision Exams	97%	91%	93%	95%	96%
Vision Hardware	86%	84%	81%	90%	91%
Hearing Exams	60%	81%	100%	100%	100%
Hearing Hardware	57%	75%	94%	95%	93%
Meals	29%	27%	25%	64%	80%
Transportation	29%	31%	40%	47%	52%
OTC	46%	53%	50%	73%	77%
Acupuncture	0%	1%	1%	10%	11%
Chiropractic Services	0%	0%	0%	5%	6%

## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

### By State

#### Hawaii

	2016	2017	2018	2019	2020
Comprehensive Dental	23%	39%	24%	38%	38%
Preventative Dental	25%	41%	30%	43%	39%
Vision Exams	77%	77%	76%	77%	62%
Vision Hardware	42%	51%	41%	55%	40%
Hearing Exams	32%	42%	44%	52%	52%
Hearing Hardware	13%	24%	27%	35%	35%
Meals	15%	18%	18%	19%	24%
Transportation	15%	16%	0%	14%	24%
OTC	32%	47%	56%	43%	43%
Acupuncture	22%	55%	57%	58%	58%
Chiropractic Services	12%	29%	31%	32%	32%

#### Idaho

	2016	2017	2018	2019	2020
Comprehensive Dental	2%	2%	3%	3%	29%
Preventative Dental	10%	14%	17%	34%	52%
Vision Exams	83%	82%	97%	98%	99%
Vision Hardware	61%	58%	80%	83%	85%
Hearing Exams	42%	48%	74%	80%	86%
Hearing Hardware	20%	67%	91%	94%	100%
Meals	9%	7%	7%	7%	19%
Transportation	0%	0%	1%	28%	32%
OTC	24%	25%	30%	74%	80%
Acupuncture	0%	2%	7%	19%	19%
Chiropractic Services	0%	0%	0%	13%	19%

#### Illinois

	2016	2017	2018	2019	2020
Comprehensive Dental	53%	53%	53%	66%	86%
Preventative Dental	81%	81%	83%	90%	93%
Vision Exams	87%	81%	83%	97%	99%
Vision Hardware	37%	40%	60%	78%	80%
Hearing Exams	74%	75%	84%	89%	90%
Hearing Hardware	54%	56%	67%	81%	90%
Meals	37%	37%	37%	69%	69%
Transportation	37%	42%	38%	50%	53%
OTC	60%	64%	76%	79%	90%
Acupuncture	0%	0%	0%	7%	6%
Chiropractic Services	0%	0%	0%	1%	1%

#### Indiana

	2016	2017	2018	2019	2020
Comprehensive Dental	40%	39%	36%	38%	71%
Preventative Dental	77%	84%	84%	83%	92%
Vision Exams	98%	99%	96%	99%	99%
Vision Hardware	47%	33%	55%	69%	82%
Hearing Exams	75%	79%	89%	99%	99%
Hearing Hardware	58%	79%	89%	99%	99%
Meals	41%	33%	40%	49%	54%
Transportation	1%	2%	4%	28%	32%
OTC	74%	75%	82%	87%	91%
Acupuncture	0%	0%	0%	21%	22%
Chiropractic Services	1%	1%	2%	14%	13%

#### Iowa

	2016	2017	2018	2019	2020
Comprehensive Dental	11%	12%	20%	57%	94%
Preventative Dental	32%	33%	74%	67%	95%
Vision Exams	85%	87%	89%	83%	82%
Vision Hardware	18%	17%	35%	78%	81%
Hearing Exams	26%	28%	44%	94%	95%
Hearing Hardware	26%	28%	43%	93%	95%
Meals	24%	22%	20%	60%	73%
Transportation	0%	0%	0%	0%	14%
OTC	24%	49%	95%	98%	99%
Acupuncture	0%	0%	0%	28%	0%
Chiropractic Services	0%	0%	0%	28%	27%

#### Kansas

	2016	2017	2018	2019	2020
Comprehensive Dental	2%	11%	11%	57%	46%
Preventative Dental	34%	43%	44%	88%	90%
Vision Exams	86%	87%	89%	91%	92%
Vision Hardware	25%	24%	35%	83%	86%
Hearing Exams	28%	31%	57%	60%	61%
Hearing Hardware	26%	30%	55%	58%	59%
Meals	89%	82%	76%	84%	88%
Transportation	45%	46%	45%	55%	12%
OTC	45%	50%	46%	51%	57%
Acupuncture	0%	14%	3%	53%	54%
Chiropractic Services	0%	0%	4%	5%	6%

#### Kentucky

	2016	2017	2018	2019	2020
Comprehensive Dental	58%	59%	39%	48%	51%
Preventative Dental	91%	90%	68%	75%	79%
Vision Exams	98%	98%	97%	95%	93%
Vision Hardware	69%	69%	77%	68%	69%
Hearing Exams	68%	68%	93%	95%	95%
Hearing Hardware	41%	67%	93%	96%	96%
Meals	61%	60%	67%	80%	82%
Transportation	4%	5%	3%	32%	44%
OTC	69%	70%	79%	90%	91%
Acupuncture	0%	0%	0%	15%	19%
Chiropractic Services	1%	1%	1%	1%	2%

#### Louisiana

	2016	2017	2018	2019	2020
Comprehensive Dental	67%	55%	63%	95%	98%
Preventative Dental	92%	56%	97%	98%	98%
Vision Exams	100%	100%	100%	100%	100%
Vision Hardware	89%	87%	88%	93%	93%
Hearing Exams	70%	73%	77%	100%	100%
Hearing Hardware	71%	74%	80%	96%	96%
Meals	63%	61%	60%	90%	94%
Transportation	52%	57%	45%	40%	33%
OTC	69%	73%	70%	94%	97%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	4%	5%	6%	8%	11%

#### Maine

	2016	2017	2018	2019	2020
Comprehensive Dental	54%	52%	50%	63%	66%
Preventative Dental	70%	72%	72%	72%	73%
Vision Exams	100%	100%	100%	100%	98%
Vision Hardware	20%	19%	21%	33%	97%
Hearing Exams	42%	44%	46%	51%	49%
Hearing Hardware	31%	36%	38%	95%	98%
Meals	8%	7%	6%	26%	24%
Transportation	7%	8%	8%	12%	19%
OTC	10%	24%	34%	42%	78%
Acupuncture	0%	53%	51%	48%	51%
Chiropractic Services	0%	0%	0%	2%	17%

#### Maryland

	2016	2017	2018	2019	2020
Comprehensive Dental	22%	14%	47%	57%	60%
Preventative Dental	90%	90%	97%	84%	90%
Vision Exams	100%	100%	97%	88%	89%
Vision Hardware	97%	94%	89%	82%	84%
Hearing Exams	64%	46%	76%	55%	53%
Hearing Hardware	64%	46%	76%	55%	53%
Meals	6%	3%	8%	31%	34%
Transportation	38%	35%	27%	12%	62%
OTC	14%	16%	32%	16%	17%
Acupuncture	8%	13%	13%	8%	7%
Chiropractic Services	0%	0%	13%	14%	14%

## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

### By State

#### Massachusetts

	2016	2017	2018	2019	2020
Comprehensive Dental	11%	12%	10%	11%	36%
Preventative Dental	31%	34%	35%	56%	63%
Vision Exams	81%	79%	76%	82%	81%
Vision Hardware	83%	80%	81%	90%	93%
Hearing Exams	87%	85%	83%	82%	81%
Hearing Hardware	19%	47%	49%	62%	74%
Meals	0%	0%	0%	1%	6%
Transportation	2%	3%	8%	10%	46%
OTC	12%	19%	19%	21%	35%
Acupuncture	3%	46%	49%	47%	46%
Chiropractic Services	0%	37%	35%	33%	32%

#### Michigan

	2016	2017	2018	2019	2020
Comprehensive Dental	19%	18%	14%	20%	41%
Preventative Dental	83%	83%	81%	93%	93%
Vision Exams	69%	68%	67%	66%	97%
Vision Hardware	42%	40%	39%	50%	82%
Hearing Exams	39%	39%	39%	46%	81%
Hearing Hardware	30%	30%	30%	46%	81%
Meals	15%	18%	17%	24%	35%
Transportation	19%	19%	7%	11%	12%
OTC	20%	18%	19%	28%	78%
Acupuncture	0%	0%	0%	0%	3%
Chiropractic Services	39%	39%	38%	35%	43%

#### Minnesota

	2016	2017	2018	2019	2020
Comprehensive Dental	64%	41%	65%	58%	77%
Preventative Dental	92%	93%	90%	88%	90%
Vision Exams	70%	71%	68%	85%	85%
Vision Hardware	44%	42%	52%	77%	82%
Hearing Exams	54%	57%	68%	85%	86%
Hearing Hardware	28%	32%	21%	54%	85%
Meals	27%	28%	31%	28%	30%
Transportation	8%	8%	15%	24%	11%
OTC	21%	76%	77%	69%	94%
Acupuncture	0%	0%	0%	7%	7%
Chiropractic Services	0%	0%	1%	3%	3%

#### Mississippi

	2016	2017	2018	2019	2020
Comprehensive Dental	41%	45%	63%	78%	89%
Preventative Dental	72%	65%	76%	88%	89%
Vision Exams	100%	100%	100%	100%	100%
Vision Hardware	74%	63%	68%	72%	74%
Hearing Exams	73%	77%	93%	98%	98%
Hearing Hardware	73%	77%	93%	98%	98%
Meals	44%	36%	46%	99%	99%
Transportation	17%	16%	18%	23%	25%
OTC	86%	90%	97%	100%	100%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	13%	14%	17%	18%	19%

#### Missouri

	2016	2017	2018	2019	2020
Comprehensive Dental	14%	16%	16%	61%	69%
Preventative Dental	77%	78%	81%	98%	98%
Vision Exams	99%	99%	99%	99%	100%
Vision Hardware	69%	61%	78%	97%	98%
Hearing Exams	70%	72%	89%	91%	91%
Hearing Hardware	39%	46%	73%	76%	89%
Meals	30%	27%	28%	50%	52%
Transportation	42%	39%	30%	57%	43%
OTC	23%	47%	60%	80%	83%
Acupuncture	0%	10%	0%	30%	25%
Chiropractic Services	1%	1%	1%	1%	4%

#### Montana

	2016	2017	2018	2019	2020
Comprehensive Dental	22%	41%	36%	54%	55%
Preventative Dental	52%	91%	38%	79%	55%
Vision Exams	88%	92%	39%	80%	80%
Vision Hardware	52%	90%	39%	54%	55%
Hearing Exams	49%	83%	37%	48%	49%
Hearing Hardware	48%	82%	37%	47%	49%
Meals	15%	17%	50%	66%	68%
Transportation	0%	0%	1%	2%	0%
OTC	42%	61%	38%	64%	90%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

#### Nebraska

	2016	2017	2018	2019	2020
Comprehensive Dental	6%	8%	17%	86%	90%
Preventative Dental	24%	61%	79%	89%	90%
Vision Exams	90%	93%	95%	99%	99%
Vision Hardware	41%	59%	68%	79%	90%
Hearing Exams	48%	55%	71%	99%	99%
Hearing Hardware	32%	40%	58%	89%	90%
Meals	15%	15%	14%	46%	47%
Transportation	0%	0%	1%	1%	1%
OTC	13%	45%	77%	86%	90%
Acupuncture	0%	0%	5%	52%	0%
Chiropractic Services	0%	0%	3%	54%	55%

#### Nevada

	2016	2017	2018	2019	2020
Comprehensive Dental	32%	33%	29%	35%	38%
Preventative Dental	79%	80%	77%	81%	87%
Vision Exams	59%	100%	97%	100%	100%
Vision Hardware	41%	80%	90%	95%	95%
Hearing Exams	55%	95%	100%	94%	96%
Hearing Hardware	55%	95%	97%	94%	96%
Meals	34%	33%	31%	43%	45%
Transportation	85%	84%	84%	83%	87%
OTC	78%	78%	76%	82%	90%
Acupuncture	3%	45%	3%	5%	5%
Chiropractic Services	1%	43%	3%	7%	8%

#### New Hampshire

	2016	2017	2018	2019	2020
Comprehensive Dental	5%	7%	8%	13%	31%
Preventative Dental	18%	44%	52%	56%	57%
Vision Exams	100%	100%	99%	99%	94%
Vision Hardware	26%	26%	41%	51%	60%
Hearing Exams	64%	73%	76%	82%	83%
Hearing Hardware	22%	61%	73%	85%	88%
Meals	20%	17%	16%	18%	19%
Transportation	0%	3%	5%	28%	38%
OTC	26%	25%	39%	40%	46%
Acupuncture	0%	5%	4%	25%	26%
Chiropractic Services	0%	0%	0%	0%	0%

#### New Jersey

	2016	2017	2018	2019	2020
Comprehensive Dental	16%	14%	10%	28%	41%
Preventative Dental	38%	42%	53%	77%	75%
Vision Exams	93%	90%	86%	83%	82%
Vision Hardware	84%	78%	74%	77%	75%
Hearing Exams	83%	76%	86%	83%	82%
Hearing Hardware	83%	76%	86%	83%	82%
Meals	0%	4%	12%	36%	36%
Transportation	9%	2%	2%	2%	3%
OTC	11%	38%	16%	67%	47%
Acupuncture	0%	0%	0%	8%	10%
Chiropractic Services	10%	0%	0%	0%	0%

## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

### By State

#### New Mexico

	2016	2017	2018	2019	2020
Comprehensive Dental	17%	19%	33%	37%	38%
Preventative Dental	22%	24%	33%	37%	39%
Vision Exams	71%	72%	84%	94%	87%
Vision Hardware	24%	27%	41%	45%	38%
Hearing Exams	73%	67%	82%	86%	87%
Hearing Hardware	21%	30%	47%	83%	86%
Meals	19%	19%	23%	42%	51%
Transportation	36%	37%	45%	44%	44%
OTC	37%	48%	57%	57%	65%
Acupuncture	35%	33%	31%	28%	28%
Chiropractic Services	15%	13%	0%	28%	30%

#### New York

	2016	2017	2018	2019	2020
Comprehensive Dental	29%	38%	39%	42%	55%
Preventative Dental	64%	64%	63%	62%	79%
Vision Exams	98%	98%	98%	96%	97%
Vision Hardware	68%	67%	72%	72%	78%
Hearing Exams	87%	94%	94%	90%	91%
Hearing Hardware	66%	78%	91%	89%	89%
Meals	3%	3%	10%	38%	44%
Transportation	31%	32%	35%	31%	23%
OTC	28%	47%	36%	37%	39%
Acupuncture	33%	35%	35%	36%	45%
Chiropractic Services	5%	5%	4%	3%	11%

#### North Carolina

	2016	2017	2018	2019	2020
Comprehensive Dental	28%	23%	14%	44%	71%
Preventative Dental	51%	47%	38%	59%	85%
Vision Exams	97%	91%	91%	90%	90%
Vision Hardware	44%	37%	35%	56%	77%
Hearing Exams	38%	54%	81%	95%	95%
Hearing Hardware	36%	50%	78%	95%	95%
Meals	35%	33%	31%	52%	57%
Transportation	15%	14%	17%	51%	52%
OTC	39%	44%	61%	60%	74%
Acupuncture	0%	1%	1%	0%	0%
Chiropractic Services	1%	1%	1%	2%	8%

#### North Dakota

	2016	2017	2018	2019	2020
Comprehensive Dental	82%	84%	48%	84%	85%
Preventative Dental	82%	84%	48%	84%	81%
Vision Exams	82%	84%	48%	84%	85%
Vision Hardware	82%	71%	48%	84%	85%
Hearing Exams	0%	13%	48%	59%	61%
Hearing Hardware	0%	13%	48%	59%	61%
Meals	100%	100%	98%	96%	96%
Transportation	0%	0%	2%	6%	9%
OTC	95%	100%	59%	94%	95%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

#### Ohio

	2016	2017	2018	2019	2020
Comprehensive Dental	23%	21%	22%	36%	53%
Preventative Dental	70%	80%	76%	87%	90%
Vision Exams	98%	95%	92%	93%	97%
Vision Hardware	37%	40%	66%	76%	87%
Hearing Exams	80%	80%	87%	96%	98%
Hearing Hardware	37%	71%	85%	97%	98%
Meals	22%	20%	48%	57%	63%
Transportation	3%	3%	5%	26%	55%
OTC	24%	33%	39%	62%	89%
Acupuncture	0%	0%	2%	16%	37%
Chiropractic Services	0%	0%	2%	4%	4%

#### Oklahoma

	2016	2017	2018	2019	2020
Comprehensive Dental	4%	4%	14%	57%	55%
Preventative Dental	63%	61%	56%	95%	87%
Vision Exams	89%	90%	80%	99%	99%
Vision Hardware	51%	55%	59%	93%	93%
Hearing Exams	53%	79%	74%	77%	95%
Hearing Hardware	27%	54%	52%	57%	91%
Meals	31%	29%	28%	64%	38%
Transportation	35%	33%	27%	35%	28%
OTC	39%	43%	59%	64%	90%
Acupuncture	0%	17%	1%	14%	0%
Chiropractic Services	0%	0%	1%	3%	6%

#### Oregon

	2016	2017	2018	2019	2020
Comprehensive Dental	0%	2%	5%	8%	7%
Preventative Dental	20%	21%	19%	23%	35%
Vision Exams	90%	91%	93%	93%	94%
Vision Hardware	72%	72%	74%	76%	81%
Hearing Exams	33%	38%	50%	70%	82%
Hearing Hardware	19%	38%	50%	70%	82%
Meals	2%	2%	3%	3%	23%
Transportation	0%	0%	0%	2%	7%
OTC	7%	15%	20%	18%	25%
Acupuncture	5%	11%	13%	23%	36%
Chiropractic Services	6%	11%	11%	28%	36%

#### Pennsylvania

	2016	2017	2018	2019	2020
Comprehensive Dental	21%	23%	32%	56%	78%
Preventative Dental	71%	73%	75%	83%	87%
Vision Exams	85%	84%	86%	87%	87%
Vision Hardware	73%	73%	77%	77%	78%
Hearing Exams	66%	68%	72%	72%	75%
Hearing Hardware	53%	55%	59%	71%	75%
Meals	5%	14%	14%	40%	60%
Transportation	35%	35%	36%	53%	55%
OTC	14%	18%	29%	57%	76%
Acupuncture	3%	1%	4%	2%	4%
Chiropractic Services	45%	44%	42%	38%	42%

#### Puerto Rico

	2016	2017	2018	2019	2020
Comprehensive Dental	84%	94%	95%	100%	100%
Preventative Dental	79%	80%	80%	76%	74%
Vision Exams	72%	79%	80%	76%	74%
Vision Hardware	62%	91%	99%	99%	99%
Hearing Exams	71%	70%	71%	74%	74%
Hearing Hardware	66%	87%	90%	95%	95%
Meals	7%	7%	9%	29%	29%
Transportation	24%	29%	51%	93%	94%
OTC	15%	56%	92%	94%	99%
Acupuncture	37%	76%	74%	84%	83%
Chiropractic Services	64%	78%	78%	90%	92%

#### Rhode Island

	2016	2017	2018	2019	2020
Comprehensive Dental	0%	1%	18%	75%	86%
Preventative Dental	15%	14%	18%	87%	88%
Vision Exams	100%	100%	100%	100%	100%
Vision Hardware	42%	45%	48%	75%	100%
Hearing Exams	98%	97%	95%	100%	100%
Hearing Hardware	35%	34%	35%	43%	100%
Meals	0%	0%	0%	2%	69%
Transportation	2%	2%	2%	2%	64%
OTC	2%	14%	31%	97%	98%
Acupuncture	0%	0%	0%	4%	44%
Chiropractic Services	0%	0%	0%	4%	5%

## Percent of Members Enrolled in Plans Offering Select Supplemental Benefits

By State

### South Carolina

	2016	2017	2018	2019	2020
Comprehensive Dental	80%	79%	77%	59%	91%
Preventative Dental	82%	85%	87%	91%	91%
Vision Exams	100%	93%	97%	94%	99%
Vision Hardware	96%	83%	84%	97%	99%
Hearing Exams	63%	72%	99%	100%	100%
Hearing Hardware	63%	72%	99%	100%	100%
Meals	46%	42%	37%	54%	80%
Transportation	29%	33%	34%	48%	50%
OTC	54%	63%	61%	59%	65%
Acupuncture	0%	1%	0%	0%	0%
Chiropractic Services	1%	1%	1%	2%	4%

### Tennessee

	2016	2017	2018	2019	2020
Comprehensive Dental	35%	47%	56%	95%	97%
Preventative Dental	43%	77%	95%	97%	98%
Vision Exams	99%	100%	100%	100%	100%
Vision Hardware	69%	70%	70%	74%	89%
Hearing Exams	47%	54%	76%	97%	98%
Hearing Hardware	30%	59%	76%	97%	98%
Meals	32%	30%	31%	89%	100%
Transportation	9%	16%	20%	24%	25%
OTC	48%	56%	58%	61%	62%
Acupuncture	0%	0%	11%	15%	3%
Chiropractic Services	1%	1%	13%	19%	16%

### Utah

	2016	2017	2018	2019	2020
Comprehensive Dental	9%	10%	12%	21%	55%
Preventative Dental	52%	67%	53%	63%	97%
Vision Exams	76%	80%	99%	100%	100%
Vision Hardware	74%	67%	76%	79%	96%
Hearing Exams	62%	68%	71%	73%	87%
Hearing Hardware	73%	77%	85%	87%	100%
Meals	6%	12%	10%	12%	26%
Transportation	5%	5%	6%	60%	43%
OTC	7%	55%	64%	69%	86%
Acupuncture	0%	4%	4%	11%	13%
Chiropractic Services	0%	0%	0%	9%	11%

### Virginia

	2016	2017	2018	2019	2020
Comprehensive Dental	38%	41%	32%	52%	60%
Preventative Dental	55%	48%	41%	56%	61%
Vision Exams	90%	92%	80%	84%	87%
Vision Hardware	53%	52%	40%	46%	67%
Hearing Exams	45%	57%	66%	98%	98%
Hearing Hardware	39%	54%	63%	95%	94%
Meals	74%	72%	67%	74%	80%
Transportation	23%	25%	7%	39%	44%
OTC	73%	81%	77%	84%	88%
Acupuncture	0%	16%	18%	6%	9%
Chiropractic Services	1%	3%	5%	10%	16%

### West Virginia

	2016	2017	2018	2019	2020
Comprehensive Dental	66%	68%	63%	61%	73%
Preventative Dental	85%	81%	83%	79%	80%
Vision Exams	93%	93%	90%	89%	93%
Vision Hardware	87%	86%	79%	76%	80%
Hearing Exams	56%	57%	67%	82%	83%
Hearing Hardware	45%	37%	46%	82%	83%
Meals	63%	63%	60%	80%	78%
Transportation	13%	7%	8%	33%	36%
OTC	64%	64%	60%	81%	83%
Acupuncture	0%	0%	6%	0%	0%
Chiropractic Services	13%	7%	6%	5%	4%

### Wyoming

	2016	2017	2018	2019	2020
Comprehensive Dental	0%	0%	0%	12%	13%
Preventative Dental	0%	0%	0%	12%	13%
Vision Exams	100%	100%	100%	100%	100%
Vision Hardware	10%	0%	0%	12%	13%
Hearing Exams	100%	100%	100%	88%	100%
Hearing Hardware	0%	0%	11%	0%	13%
Meals	0%	0%	0%	0%	13%
Transportation	0%	0%	0%	0%	0%
OTC	0%	0%	0%	0%	0%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

### South Dakota

	2016	2017	2018	2019	2020
Comprehensive Dental	59%	67%	72%	96%	97%
Preventative Dental	70%	82%	96%	96%	97%
Vision Exams	53%	94%	96%	96%	97%
Vision Hardware	38%	72%	84%	96%	97%
Hearing Exams	0%	9%	36%	69%	70%
Hearing Hardware	0%	9%	36%	69%	70%
Meals	73%	73%	75%	98%	98%
Transportation	0%	0%	1%	3%	6%
OTC	67%	73%	75%	97%	97%
Acupuncture	0%	0%	0%	0%	0%
Chiropractic Services	0%	0%	0%	0%	0%

### Texas

	2016	2017	2018	2019	2020
Comprehensive Dental	41%	48%	60%	64%	78%
Preventative Dental	49%	59%	70%	72%	85%
Vision Exams	98%	99%	99%	100%	98%
Vision Hardware	83%	85%	86%	88%	87%
Hearing Exams	77%	78%	79%	88%	90%
Hearing Hardware	74%	76%	78%	87%	89%
Meals	23%	22%	21%	49%	57%
Transportation	52%	49%	51%	50%	53%
OTC	39%	62%	54%	66%	86%
Acupuncture	2%	2%	7%	11%	11%
Chiropractic Services	1%	0%	5%	6%	8%

### Vermont

	2016	2017	2018	2019	2020
Comprehensive Dental	0%	0%	0%	2%	4%
Preventative Dental	4%	4%	7%	66%	69%
Vision Exams	100%	100%	100%	100%	100%
Vision Hardware	63%	58%	52%	44%	54%
Hearing Exams	100%	100%	100%	100%	100%
Hearing Hardware	79%	84%	88%	94%	98%
Meals	0%	0%	0%	0%	18%
Transportation	0%	0%	0%	2%	12%
OTC	0%	17%	24%	29%	4%
Acupuncture	6%	5%	4%	4%	3%
Chiropractic Services	0%	0%	0%	0%	0%

### Washington

	2016	2017	2018	2019	2020
Comprehensive Dental	14%	16%	18%	21%	29%
Preventative Dental	48%	46%	47%	49%	55%
Vision Exams	92%	93%	93%	99%	99%
Vision Hardware	55%	54%	59%	69%	70%
Hearing Exams	74%	84%	85%	88%	95%
Hearing Hardware	56%	67%	67%	77%	87%
Meals	10%	12%	12%	17%	32%
Transportation	23%	23%	23%	33%	34%
OTC	17%	25%	49%	53%	60%
Acupuncture	4%	30%	32%	43%	57%
Chiropractic Services	2%	18%	23%	32%	39%

### Wisconsin

	2016	2017	2018	2019	2020
Comprehensive Dental	19%	23%	22%	35%	49%
Preventative Dental	52%	67%	76%	77%	90%
Vision Exams	75%	79%	80%	97%	97%
Vision Hardware	11%	30%	33%	58%	69%
Hearing Exams	60%	65%	68%	74%	75%
Hearing Hardware	40%	83%	85%	90%	91%
Meals	20%	21%	20%	57%	59%
Transportation	1%	5%	8%	43%	16%
OTC	27%	46%	27%	67%	74%
Acupuncture	0%	0%	7%	10%	12%
Chiropractic Services	19%	18%	24%	25%	25%

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