

## Adrian L. Clark

FSA, MAAA  
Principal & Consulting Actuary



### CURRENT RESPONSIBILITY

Adrian is a principal and consulting actuary with Milliman. He joined the firm in 2007.

### EXPERIENCE

Adrian's expertise is in group healthcare, with an emphasis on health plan pricing and predictive modeling. Types of clients he has supported include:

- Hospitals and physician groups
- BCBS and traditional insurance companies  
Managed care organizations (HMO, PPO)
- Large and small employer groups
- Medicare Advantage plan sponsors
- Medicaid, low-income, and uninsured programs
- Other government programs (e.g., veterans)

His consulting assignments have included:

- Assisting providers negotiate capitation rates
- Provider contract analysis
- QHP pricing, rate filing and review
- Individual, small and large group health plan pricing
- Feasibility studies for entering new markets, such as health exchanges, Medicare and Medicaid.
- Review, implementation and customization of risk adjustment algorithms
- Calibrating risk adjusters for commercial populations
- Medicare Part C and Part D bid support
- Commercial payer utilization benchmarking

### PRODUCT DEVELOPMENT

- Lead Researcher on loosely managed benchmarks for Milliman's *Commercial Health Cost Guidelines* (HCG)
- Lead Developer for Milliman's *Part D Experience Summary Tool* (PEST)
- Lead Developer for Milliman's *Risk Adjustment Tool* (RAT)

### PUBLICATIONS

- Risk score impacts of the Medicare Advantage 2018 RxHCC risk score model update (*with David Koenig*). Milliman Insight June 2017
- Design and Implementation Considerations of ACA Risk Mitigation Programs (*with Jim O'Connor*). Society of Actuaries Research Report
- The Medicare Advantage 5-Star Rating Program and Its Implications for Actuaries (*with Gabriela Diequez and Brad Piper*). Issue 69 May 2012 *Health Watch* – Society of Actuaries

### INDUSTRY PRESENTATIONS

- "Medicare Advantage Risk Adjustment: Past, Present and Future," Society of Actuaries Health Meeting June 2017.
- "Morbidity-adjusted Hospital Utilization Benchmarks: A Case Study," Milliman Client Forum. November 2014.
- "Predictive Modeling in Health: Tips from the Trenches," Society of Actuaries Annual Meeting. October 2013.
- "Predictive Modeling In Health Insurance," Seattle Actuarial Club Meeting. October 2012

### PROFESSIONAL DESIGNATIONS

- Fellow, Society of Actuaries
- Member, American Academy of Actuaries

### EDUCATION

- BA (with distinction), Economics, Mathematics and Philosophy, University of Colorado – Boulder.

