

Mark S. Mahany

FSA

Principal, MG-Triton™ Product Manager



CURRENT RESPONSIBILITY

Mark is a principal and the MG-Triton product manager in the Hartford office of Milliman. He joined the firm in 2003.

EXPERIENCE

As MG-Triton product manager, Mark is responsible for the development, marketing, and sales of the MG-Triton valuation software. The division was started as part of Price Waterhouse in 1994, and the MG-Triton client base has grown from one to over 40 companies, with more than one hundred system installations. Mark's demonstrated intuitive ability to understand and communicate client priorities to the MG-Triton staff has put MG-Triton in a leading position in the actuarial software marketplace.

Prior to joining Price Waterhouse, Mark was a senior vice president in National Accounts at Chalke Incorporated and was responsible for the sales and marketing of Chalke's PTS software (asset/liability, corporate modeling, and product development). During Mark's tenure at Chalke, he was directly instrumental in increasing annual sales from \$400,000 in 1987 to \$5,500,000+ in less than five years.

Mark also spent more than four years at Transamerica in a number of positions including chief administrative officer, where he was responsible for directing all administrative services including agent support, underwriting, policy issue, policyholder services, accounting, and data processing. He also served as the actuarial director and as a special assistant to the executive vice president responsible for special projects. He began his career in 1980 as an actuarial student at John Hancock.

PROFESSIONAL DESIGNATIONS

- Fellow, Society of Actuaries

EDUCATION

- BS, Mathematics and Computer Science, Northeastern University

